

Kindred Spirit Steel Drums – Commission Sales Policy

Greetings Kindred Spirit, thank you for showing interest in Kindred Spirit Steel Drums. We do our best to service retailers of all sizes, and understand that not every business has the available funds to get our instruments on-hand and into their retail location. Due to this fact we have recently developed our “Commission-Sales Policy” to assist retailers in getting our beautiful products in-store for their customers.

Please read the terms and conditions below, then fill out the information required on the following sheet and mail/email the forms back to us. Once we have received your completed forms we will be in touch when we can accommodate servicing your business. If you have any questions or need clarifications on any of these requirements please don't hesitate to reach out. A table of our wholesale prices, and standard retail pricing are available in our “Kindred Spirit Steel Drums Wholesale Booklet” which is available through us by PDF, or by downloading it off our website.

Note: Commission sales are not something we can always accommodate as they are something we service when our order volume is low and/or we have surplus stock on-hand. Currently our commission sales are only available to businesses with a physical location. We apologize for any inconvenience this may cause.

Terms and Conditions:

Instruments Available: Commission instruments are subject to current in-stock products unless other arrangements have been made. For commission sales we do our best to send out instruments with high mobility (Our most popular series, scales and colours) as well as service requests (When we can), but cannot always guarantee an exact instrument/product/colour scheme in your order. All our instruments are backed by our full warranty.

Instrument Volume: Commission sales are restricted to a maximum of 3 instruments at a time (Unless other arrangements have been made). Single instruments are possible (though shipping rates are better with higher volumes).

Shipping: Kindred Spirit Drums does not provide the initial shipping costs, that is on your business to cover. We will provide to you a shipping quote which can be paid for by credit-card/pay-pal/cheque or e-transfer. Once payment is received, our instruments are shipped with insurance and tracking to ensure safe delivery to your location.

Wholesale Percentage: A table of wholesale costs and our standard retail prices can be found in our Wholesale Booklet. Please contact us for our PDF booklet if you need it, or it can be downloaded from our website. Generally we charge 60% of our retail price for our wholesale cost (So 40% of standard retail price is profit to your business). You can raise or lower the retail price as you see fit for your location, but our wholesale prices will remain the same.

Payment Structure: Wholesale costs of our instruments that are sold are to be paid out to us by paypal/e-transfer/cheque within 2 weeks of sale. Please contact us to discuss the most appropriate form of payment for your business.

Sales Timeline: Kindred Spirit Drums places a 6 month timeline to complete sales. By this we mean that if by the 6 month mark your instruments have not sold, you have 2 options:

1. **Purchase:** Buy out the remaining instruments at our wholesale price (Our wholesale price list can be viewed in our wholesale booklet) to have on-hand in your location (If you've fallen in love with them or wish to have an in-store instrument).
2. **Return:** Ship the Instruments back to us (We will cover the return shipping costs). To return the instruments please provide all original materials and accessories, and pack them carefully. We can arrange a FedEx pickup at your location to have them returned to us (If available). Please make sure all instruments are packed well so no damage comes to them in shipping.

Subsequent Orders: If sales prove fruitful, we can work to have a more standard offering for your store (Products that are meeting good reception at your location). Please contact us for more information.

Business Information:

Name of Business:	
Main Contact Person:	
Contact Number:	
Email:	
Business Address:	
Business Tax #:	

By filling out this information and signing this document you agree that you have read and understand the terms and conditions as listed on the previous page, and are in agreement with Kindred Spirit Drums “Commission Sales Policies”.

Name (Printed):	
Signature:	
Date Signed:	

We thank you for taking the time to join our expanding global family of Kindred Spirits.

Brynn Clingwall, Founder
Kindred Spirit Steel Drums